

ABSTRACT OF OFFERS - SERVICES

1. Solicitation No. DACW67-03-B-0007

2. Date Issued: 6 February 2003

3. Date Opened: 6 March 2003

4. Issuing Office:

Department of the Army
Corps of Engineers, Seattle District
P.O. Box 3755
Seattle, WA 98124-2255

5. Project Title:

Storage and Management of Seattle District Inactive Records, Seattle, Washington

100% Small business Set Aside

6. Number of Amendments Issued: 1

1st Apparent low = Iron Mountain; \$228,028.06

% Difference From GE: -44%

2nd Apparent low = Datasite Northwest; \$335,603.64

% Difference From GE: -18%

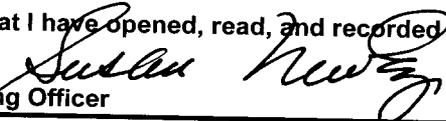
3rd Apparent low = Harbor Port; \$402,751.81

% Difference From GE: -2%

4th Apparent low = The File Box; \$439,632.00

% Difference From GE: 7%

I CERTIFY that I have opened, read, and recorded on this abstract all offers received in response to this solicitation.

SIGNATURE: 
Bid Opening Officer

ORIGINAL SIGNED THIS DATE: 10 March 2003

Handwritten initials and date: AN 3/10

8. GOVERNMENT ESTIMATE					
(Check A, B or C and Complete D, E F)					
A. Hired Labor					
ITEM NO.	DESCRIPTION OF OFFERED ITEM	EST QTY	UNIT	U/P	AMOUNT
BASE ITEMS	1 APRIL 2003 THRU 31 MARCH 2004				
0001	Management and storage of paper/vault media inactive records; boxes/files/film/tape cartridges/cassettes/platters; in accordance with the Statement of Work and all other provisions herein for the period 1 April 2003 through 31 March 2004 in strict accordance with the Statement of Work dated 10 January 2003.				
0001AA	Storage - Paper Media - Monthly Cubic Footage. Estimated monthly usage is 16,000/CF/MO. Storage during any one month will not exceed 16,000/CF/MO x 12 months = 192,000/CF/YR. Billing will be based on actual usage per month.	192,000	CF	\$ 0.29	\$ 55,680.00
0001AB	Paper Media. Retrieve and re-file boxes/files. Billing will be based on actual usage per month.	2,600	EA	\$ 3.00	\$ 7,800.00
0001AC	Paper Media. Receiving and processing new boxes/files. Billing will be based on actual usage per month	800	EA	\$ 1.25	\$ 1,000.00
0001AD	Retiring records to the Federal Records Center. Billing will be based on actual usage per month.	200	BX	\$ 3.00	\$ 600.00
0001AE	Paper Media. Destruction of records. Billing will be based on actual usage per month.	600	BX	\$ 6.00	\$ 3,600.00
0001AF	Storage - Vault Media. Computer disks/ cartridges. Estimated monthly usage is 1,000/ EA/MO. Storage during any one month will not exceed 1,000/ EA/MO x 7 months = 7,000/ EA/YR. Billing will be based on actual usage per month.	12,000	EA	\$ 0.19	\$ 2,280.00
0001AG	Vault Media. Retrieval and re-file of disks/cartridges. Billing will be based on actual usage per month.	720	EA	\$ 0.20	\$ 144.00
0001AH	Vault Media. Receiving and processing new disks/cartridges. Billing will be based on actual usage per month.	1,080	EA	\$ 0.20	\$ 216.00
0001AI	NOT USED			\$ -	\$ -
0001AJ	Vault Media. Withdrawn disks/cartridges. Billing will be based on actual usage per month.	140	EA	\$ 0.20	\$ 28.00
0001AK	Vault Media. Destruction of disks/cartridges. Billing will be based on actual usage per month.	150	EA	\$ 0.50	\$ 75.00
0001AL	Priority retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 45.00	\$ 540.00
0001AM	Emergency retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 90.00	\$ 1,080.00
0001AN	Paper Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month.	300	EA	\$ 22.00	\$ 6,600.00
0001AP	Paper Media. Delivery/pick-up - Field Offices. Billing will be based on actual usage per month.	140	EA	\$ 18.00	\$ 2,520.00
0001AQ	Vault Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month. NOTE: This services is strictly on an on-call basis. Refer to 4.f.(3) (a), page 35 of the Statement of Work.	168	EA	\$ 22.00	\$ 3,696.00
TOTAL BASE ITEMS					\$ 85,859.00

GOVERNMENT ESTIMATE					
(Check A, B or C and Complete D, E F)					
A. Hired Labor					
B. Reasonable Contract (w/out profit) XX					
C. Reasonable Contract (w/ profit)					
7A. ITEM NO.	DESCRIPTION OF OFFERED ITEM	EST QTY	U/I	U/P	AMOUNT
FIRST YEAR OPTIONAL ITEMS(1APR 2004 THRU 31 2005)					
0002	Management and storage of paper/vault media inactive records; boxes/files/film/tape cartridges/cassettes/platters; in accordance with the Statement of Work and all other provisions herein for the period 1 April 2003 through 31 March 2004 in strict accordance with the Statement of Work dated 10 January 2003				
0002AA	Storage - Paper Media - Monthly Cubic Footage. Estimated monthly usage is 16,000/CF/MO. Storage during any one month will not exceed 16,000/CF/MO x 12 months = 192,000/CF/YR. Billing will be based on actual usage per month.	192,000	CF	\$0.2987	\$ 57,350.40
0002AB	Paper Media. Retrieve and re-file boxes/files. Billing will be based on actual usage per month.	2600	EA	\$3.0900	\$ 8,034.00
0002AC	Paper Media. Receiving and processing new boxes/files. Billing will be based on actual usage per month.	800	EA	\$1.2875	\$ 1,030.00
0002AD	Retiring records to the Federal Records Center. Billing will be based on actual usage per month.	200	EA	\$3.0900	\$ 618.00
0002AE	Paper Media. Destruction of records. Billing will be based on actual usage per month.	600	BX	\$6.1800	\$ 3,708.00
0002AF	Storage - Vault Media. Computer disks/ cartridges. Estimated monthly usage is 1,000/ EA/MO. Storage during any one month will not exceed 1,000/ EA/MO x 7 months =	12,000	EA	\$0.1957	\$ 2,348.40
0002AG	Vault Media. Retrieval and re-file of disks/cartridges. Billing will be based on actual usage per month.	720	EA	\$0.2060	\$ 148.32
0002AH	Vault Media. Receiving and processing new disks/cartridges. Billing will be based on actual usage per month.	1080	EA	\$0.2060	\$ 222.48
0002AI	NOT USED			\$ -	
0002AJ	Vault Media. Withdrawn disks/cartridges. Billing will be based on actual usage per month.	140	EA	\$0.2060	\$ 28.84
0002AK	Vault Media. Destruction of disks/cartridges. Billing will be based on actual usage per month.	150	EA	\$0.5150	\$ 77.25
0002AL	Priority retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 46.35	\$ 556.20
0002AM	Emergency retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 92.70	\$ 1,112.40
0002AN	Paper Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month.	300	EA	\$ 22.66	\$ 6,798.00
0002AP	Paper Media. Delivery/pick-up - Field Offices. Billing will be based on actual usage per month.	140	EA	\$ 18.54	\$ 2,595.60
0002AQ	Vault Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month. NOTE: This services is strictly on an on-call basis. Refer to 4.f.(3) (a), page 35 of the Statement of Work.	168	EA	\$ 22.66	\$ 3,806.88
TOTAL OPTIONAL					\$ 88,434.77

8. GOVERNMENT ESTIMATE					
(Check A, B or C and Complete D, E F)					
A. Hired Labor					
B. Reasonable Contract (w/out profit) XX					
C. Reasonable Contract (w/ profit)					
7A. ITEM NO.	DESCRIPTION OF OFFERED ITEM	EST TY	U/I	U/P	AMOUNT
2ND YEAR OPTIONAL ITEMS 1 APRIL 2005 31 MARCH 2006					
0003	Management and storage of paper/vault media inactive records; boxes/files/film/tape cartridges/cassettes/platters; in accordance with the Statement of Work and all other provisions herein for the period 1 April 2005 through 31 March 2006 in strict accordance with the Statement of Work dated 10 January 2003.				
0003AA	Storage - Paper Media - Monthly Cubic Footage. Estimated monthly usage is 16,000/CF/MO. Storage during any one month will not exceed 16,000/CF/MO x 12 months = 192,000/CF/YR. Billing will be based on actual usage per month.	192,000	CF	\$ 0.3077	\$ 59,078.40
0003AB	Paper Media. Retrieve and re-file boxes/files. Billing will be based on actual usage per month.	2600	EA	\$ 3.1827	\$ 8,275.02
0003AC	Paper Media. Receiving and processing new boxes/files. Billing will be based on actual usage per month.	800	EA	\$ 1.3261	\$ 1,060.88
0003AD	Retiring records to the Federal Records Center. Billing will be based on actual usage per month.	200	EA	\$ 3.1800	\$ 636.00
0003AE	Paper Media. Destruction of records. Billing will be based on actual usage per month.	600	BX	\$ 6.3650	\$ 3,819.00
0003AF	Storage - Vault Media. Computer disks/ cartridges. Estimated monthly usage is 1,000/ EA/MO. Storage during any one month will not exceed 1,000/ EA/MO x 7 months = 7,000/ EA/YR. Billing will be based on actual usage per month.	12,000	EA	\$0.20157	\$ 2,418.84
0003AG	Vault Media. Retrieval and re-file of disks/cartridges. Billing will be based on actual usage per month.	720	EA	\$ 0.2122	\$ 152.78
0003AH	Vault Media. Receiving and processing new disks/cartridges. Billing will be based on actual usage per month.	1080	EA	\$ 0.2122	\$ 229.18
0003AI	NOT USED			\$ -	
0003AJ	Vault Media. Withdrawn disks/cartridges. Billing will be based on actual usage per month.	140	EA	\$ 0.2122	\$ 29.71
0003AK	Vault Media. Destruction of disks/cartridges. Billing will be based on actual usage per month.	150	EA	\$ 0.5305	\$ 79.58
0003AL	Priority retrieval requests. Billing will be based on actual usage per month.	12	EA	\$47.7405	\$ 572.89
0003AM	Emergency retrieval requests. Billing will be based on actual usage per month.	12	EA	\$95.4810	\$ 1,145.77
0003AN	Paper Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month.	300	EA	\$23.3398	\$ 7,001.94
0003AP	Paper Media. Delivery/pick-up - Field Offices. Billing will be based on actual usage per month.	140	EA	\$19.0962	\$ 2,673.47
0003AQ	Vault Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month. NOTE: This services is strictly on an on-call basis. Refer to 4.f.(3) (a), page 35 of the Statement of Work.	168	EA	\$23.3398	\$ 3,921.09
TOTAL OPTIONAL ITEMS					\$ 91,094.54

8. GOVERNMENT ESTIMATE					
(Check A, B or C and Complete D, E F)					
7A. ITEM NO.	DESCRIPTION OF OFFERED ITEM	EST QTY	U/I	U/P	AMOUNT
3rd YEAR OPTIONAL ITEMS (1 APRIL 2006 31 MARCH 2007)					
0004	Management and storage of paper/vault media inactive records; boxes/files/film/tape cartridges/cassettes/platters; in accordance with the Statement of Work and all other provisions herein for the period 1 April 2006 through 31 March 2007 in strict accordance with the Statement of Work dated 10 January 2004				
0004AA	Storage - Paper Media - Monthly Cubic Footage. Estimated monthly usage is 16,000/CF/MO. Storage during any one month will not exceed 16,000/CF/MO x 12 months = 192,000/CF/YR. Billing will be based on actual usage per month.	192,000	CF	\$ 0.31689	\$ 60,842.88
0004AB	Paper Media. Retrieve and re-file boxes/files. Billing will be based on actual usage per month.	2600	EA	\$ 3.2781	\$ 8,523.06
0004AC	Paper Media. Receiving and processing new boxes/files. Billing will be based on actual usage per month.	800	EA	\$ 1.3659	\$ 1,092.72
0004AD	Retiring records to the Federal Records Center. Billing will be based on actual usage per month.	200	EA	\$ 3.2781	\$ 3,933.60
0004AE	Paper Media. Destruction of records. Billing will be based on actual usage per month.	600	BX	\$ 6.5560	\$ 3,933.60
0004AF	Storage - Vault Media. Computer disks/ cartridges. Estimated monthly usage is 1,000/ EA/MO. Storage during any one month will not exceed 1,000/ EA/MO x 7 months = 7,000/ EA/YR. Billing will be based on actual usage per month.	12,000	EA	\$ 0.2076	\$ 2,491.20
0004AG	Vault Media. Retrieval and re-file of disks/cartridges. Billing will be based on actual usage per month.	720	EA	\$ 0.2185	\$ 157.32
0004AH	Vault Media. Receiving and processing new disks/cartridges. Billing will be based on actual usage per month.	1080	EA	\$ 0.2185	\$ 235.98
0004AI	NOT USED			\$ -	
0004AJ	Vault Media. Withdrawn disks/cartridges. Billing will be based on actual usage per month.	140	EA	\$ 0.2185	\$ 30.59
0004AK	Vault Media. Destruction of disks/cartridges. Billing will be based on actual usage per month.	150	EA	\$ 0.54636	\$ 81.95
0004AL	Priority retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 49.1727	\$ 590.07
0004AM	Emergency retrieval requests. Billing will be based on actual usage per month.	12	EA	\$ 98.3450	\$ 1,180.14
0004AN	Paper Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month.	400	EA	\$ 24.0399	\$ 2,753.66
0004AP	Paper Media. Delivery/pick-up - Field Offices. Billing will be based on actual usage per month.	140	EA	\$ 19.6690	\$ 2,753.66
0004AQ	Vault Media. Delivery/pick-up - District Office. Billing will be based on actual usage per month. NOTE: This services is strictly on an on-call basis. Refer to 4.f.(4) (a), page 45 of the Statement of Work.	168	EA	\$24.03999	\$ 4,038.72
TOTAL OPTIONAL					\$ 92,639.15

8. GOVERNMENT ESTIMATE					
(Check A, B or C and Complete D, E F)					
A. Hired Labor					
B. Reasonable Contract (w/out profit)					
C. Reasonable Contract (w/ profit)					
7A. ITEM NO.	DESCRIPTION OF OFFERED ITEM	EST QTY	U/I	U/P	AMOUNT
OPTIONAL ITEMS					
0005	Transfer-In of records/computer media from previous contractor facility to new contractor facility.	1	JOB	\$25,000.00	\$ 25,000.00
0006	Transfer-Out of records/computer media from present Contractor facility to new contractor facility.	1	JOB	\$25,000.00	\$ 25,000.00
TOTAL BASE & OPTIONAL					\$ 409,207.79

OFFERS			
NO. 1			
A. Company:		Datasite Northwest	
Address:		12000 NE 8th Street	
City, State:		Bellevue, WA 98005	
Phone & Fax:		(425) 455-1198	(425) 451-3872
B. Bid Security			
Type/Amt. /BUS Size: Small Business			
C. Amendments Acknowledged: 1		Yes	
D. ITEM	7C. EST	E. UNIT	F. AMOUNT
NO.	QTY	PRICE	
BASE ITEMS			
0001			
0001AA	192,000	\$ 0.22	\$ 42,240.00
0001AB	2600	\$ 3.50	\$ 9,100.00
0001AC	800	\$ 1.75	\$ 1,400.00
0001AD	200	\$ 3.25	\$ 650.00
0001AE	600	\$ 5.50	\$ 3,300.00
0001AF	12,000	\$ 0.32	\$ 3,840.00
0001AG	720	\$ 0.30	\$ 216.00
0001AH	1080	\$ 0.30	\$ 324.00
0001AJ	140	\$ 0.30	\$ 42.00
0001AK	150	\$ 0.50	\$ 75.00
0001AL	12	\$ 70.00	\$ 840.00
0001AM	12	\$ 195.00	\$ 2,340.00
0001AN	300	\$ 27.00	\$ 8,100.00
0001AP	140	\$ 35.00	\$ 4,900.00
0001AQ	168	\$ 26.00	\$ 4,368.00
TOTAL BASE ITEMS			\$ 81,735.00
OPTIONAL ITEMS			
0002			
0002AA	192,000	\$ 0.22	\$ 42,240.00
0002AB	2600	\$ 3.50	\$ 9,100.00
0002AC	800	\$ 1.75	\$ 1,400.00
0002AD	200	\$ 3.25	\$ 650.00
0002AE	600	\$ 5.50	\$ 3,300.00
0002AF	12,000	\$ 0.32	\$ 3,840.00
0002AG	720	\$ 0.30	\$ 216.00
0002AH	1080	\$ 0.30	\$ 324.00
0002AJ	140	\$ 0.30	\$ 42.00
0002AK	150	\$ 0.50	\$ 75.00
0002AL	12	\$ 70.00	\$ 840.00
0002AM	12	\$ 195.00	\$ 2,340.00
0002AN	300	\$ 27.00	\$ 8,100.00
0002AP	140	\$ 35.00	\$ 4,900.00
0002AQ	168	\$ 26.00	\$ 4,368.00
0003			
0003AA	192,000	\$ 0.23	\$ 44,160.00
0003AB	2600	\$ 3.57	\$ 9,282.00
0003AC	800	\$ 1.79	\$ 1,432.00
0003AD	200	\$ 3.32	\$ 664.00
0003AE	600	\$ 5.61	\$ 3,366.00
0003AF	12,000	\$ 0.33	\$ 3,960.00
0003AG	720	\$ 0.31	\$ 223.20
0003AH	1080	\$ 0.31	\$ 334.80
0003AJ	140	\$ 0.31	\$ 43.40
0003AK	150	\$ 0.51	\$ 76.50
0003AL	12	\$ 71.40	\$ 856.80
0003AM	12	\$ 198.90	\$ 2,386.80
0003AN	300	\$ 27.54	\$ 8,262.00
0003AP	140	\$ 35.70	\$ 4,998.00
0003AQ	168	\$ 26.52	\$ 4,455.36
0004			
0004AA	192,000	\$ 0.24	\$ 46,080.00
0004AB	2600	\$ 3.68	\$ 9,568.00
0004AC	800	\$ 1.84	\$ 1,472.00
0004AD	200	\$ 3.42	\$ 684.00
0004AE	600	\$ 5.77	\$ 3,462.00
0004AF	12,000	\$ 0.34	\$ 4,080.00
0004AG	720	\$ 0.32	\$ 230.40
0004AH	1080	\$ 0.32	\$ 345.60
0004AJ	140	\$ 0.32	\$ 44.80
0004AK	150	\$ 0.53	\$ 79.50
0004AL	12	\$ 73.54	\$ 882.48
0004AM	12	\$ 204.87	\$ 2,458.44
0004AN	300	\$ 28.36	\$ 8,508.00
0004AP	140	\$ 36.77	\$ 5,147.80
0004AQ	168	\$ 27.32	\$ 4,589.76
0005	1	\$ -	\$ -
0006	1	\$ -	\$ -
TOTAL OPTIONAL ITEMS			\$ 253,868.64
TOTAL BASE & OPTIONAL			\$ 335,603.64

OFFERS			
NO. 2			
A. Company:		Harbor Port	
Address:		11730 118th Ave. NE Suite 400	
City, State:		Kirkland, WA 98034	
Phone & Fax:		(425) 820-3007	(425) 823-2690
B. Bid Security			
Type/Amt. /BUS Size: Small Buisness			
C. Amendments Acknowledged: 1		Yes	
D. ITEM NO.	7C. EST QTY	E. UNIT PRICE	F. AMOUNT
BASE ITEMS			
0001			
0001AA	192,000	\$ 0.235300	\$ 45,177.60
0001AB	2600	\$ 1.750000	\$ 4,550.00
0001AC	800	\$ -	\$ -
0001AD	200	\$ 1.750000	\$ 350.00
0001AE	600	\$ 3.640000	\$ 2,184.00
0001AF	12,000	\$ 0.290000	\$ 3,480.00
0001AG	720	\$ 1.700000	\$ 1,224.00
0001AH	1080	\$ -	\$ -
0001AJ	140	\$ -	\$ -
0001AK	150	\$ 3.500000	\$ 525.00
0001AL	12	\$ 40.000000	\$ 480.00
0001AM	12	\$ 50.000000	\$ 600.00
0001AN	300	\$ 25.000000	\$ 7,500.00
0001AP	140	\$ 75.000000	\$ 10,500.00
0001AQ	168	\$ 30.000000	\$ 5,040.00
TOTAL BASE ITEMS			\$ 81,610.60
OPTIONAL ITEMS			
0002			
0002AA	192,000	\$ 0.247065	\$ 47,436.48
0002AB	2600	\$ 1.837500	\$ 4,777.50
0002AC	800	\$ -	\$ -
0002AD	200	\$ 1.837500	\$ 367.50
0002AE	600	\$ 3.822000	\$ 2,293.20
0002AF	12,000	\$ 0.304500	\$ 3,654.00
0002AG	720	\$ 1.785000	\$ 1,285.20
0002AH	1080	\$ -	\$ -
0002AJ	140	\$ -	\$ -
0002AK	150	\$ 3.675000	\$ 551.25
0002AL	12	\$ 42.000000	\$ 504.00
0002AM	12	\$ 52.500000	\$ 630.00
0002AN	300	\$ 26.250000	\$ 7,875.00
0002AP	140	\$ 78.750000	\$ 11,025.00
0002AQ	168	\$ 31.500000	\$ 5,292.00
0003			
0003AA	192,000	\$ 0.259418	\$ 49,808.26
0003AB	2600	\$ 1.929375	\$ 5,016.38
0003AC	800	\$ -	\$ -
0003AD	200	\$ 1.929375	\$ 385.88
0003AE	600	\$ 4.013100	\$ 2,407.86
0003AF	12,000	\$ 0.319725	\$ 3,836.70
0003AG	720	\$ 1.874250	\$ 1,349.46
0003AH	1080	\$ -	\$ -
0003AJ	140	\$ -	\$ -
0003AK	150	\$ 3.858750	\$ 578.81
0003AL	12	\$ 44.100000	\$ 529.20
0003AM	12	\$ 55.125000	\$ 661.50
0003AN	300	\$ 27.562500	\$ 8,268.75
0003AP	140	\$ 82.687500	\$ 11,576.25
0003AQ	168	\$ 33.075000	\$ 5,556.60
0004			
0004AA	192,000	\$ 0.272389	\$ 52,298.69
0004AB	2600	\$ 2.025844	\$ 5,267.19
0004AC	800	\$ -	\$ -
0004AD	200	\$ 2.025844	\$ 405.17
0004AE	600	\$ 4.213755	\$ 2,528.25
0004AF	12,000	\$ 0.335711	\$ 4,028.53
0004AG	720	\$ 1.967963	\$ 1,416.93
0004AH	1080	\$ -	\$ -
0004AJ	140	\$ -	\$ -
0004AK	150	\$ 4.051688	\$ 607.75
0004AL	12	\$ 46.305000	\$ 555.66
0004AM	12	\$ 57.881250	\$ 694.58
0004AN	300	\$ 28.940625	\$ 8,682.19
0004AP	140	\$ 86.821875	\$ 12,155.06
0004AQ	168	\$ 34.728750	\$ 5,834.43
0005			
0005	1	\$ -	\$ -
0006			
0006	1	51,000.00	\$ 51,000.00
TOTAL OPTIONAL ITEMS			\$ 321,141.21
TOTAL BASE & OPTIONAL			\$ 402,751.81

OFFERS			
NO. 3			
A. Company:	The File Box		
Address:	952 E Seneca St		
City, State:	Seattle, WA 98122		
Phone & Fax:	(206) 328-5688	(206) 322-0877	
B. Bid Security			
Type/Amt. /BUS Size: Small Business			
C. Amendments Acknowledged: 1			
			Yes
D. ITEM NO.	7C. EST QTY	E. UNIT PRICE	F. AMOUNT
BASE ITEMS			
0001			
0001AA	192,000	\$ 0.35	\$ 67,200.00
0001AB	2600	\$ 3.00	\$ 7,800.00
0001AC	800	\$ 2.25	\$ 1,800.00
0001AD	200	\$ 3.00	\$ 600.00
0001AE	600	\$ 7.50	\$ 4,500.00
0001AF	12,000	\$ 0.52	\$ 6,240.00
0001AG	720	\$ 1.00	\$ 720.00
0001AH	1080	\$ 1.00	\$ 1,080.00
0001AJ	140	\$ 1.00	\$ 140.00
0001AK	150	\$ 7.50	\$ 1,125.00
0001AL	12	\$ 55.00	\$ 660.00
0001AM	12	\$ 110.00	\$ 1,320.00
0001AN	300	\$ 27.50	\$ 8,250.00
0001AP	140	\$ 27.50	\$ 3,850.00
0001AQ	168	\$ 27.50	\$ 4,620.00
TOTAL BASE ITEMS			\$ 109,905.00
OPTIONAL ITEMS			
0002			
0002AA	192,000	\$ 0.35	\$ 67,200.00
0002AB	2600	\$ 3.00	\$ 7,800.00
0002AC	800	\$ 2.25	\$ 1,800.00
0002AD	200	\$ 3.00	\$ 600.00
0002AE	600	\$ 7.50	\$ 4,500.00
0002AF	12,000	\$ 0.52	\$ 6,240.00
0002AG	720	\$ 1.00	\$ 720.00
0002AH	1080	\$ 1.00	\$ 1,080.00
0002AJ	140	\$ 1.00	\$ 140.00
0002AK	150	\$ 7.50	\$ 1,125.00
0002AL	12	\$ 55.00	\$ 660.00
0002AM	12	\$ 110.00	\$ 1,320.00
0002AN	300	\$ 27.50	\$ 8,250.00
0002AP	140	\$ 27.50	\$ 3,850.00
0002AQ	168	\$ 27.50	\$ 4,620.00
0003			
0003AA	192,000	\$ 0.35	\$ 67,200.00
0003AB	2600	\$ 3.00	\$ 7,800.00
0003AC	800	\$ 2.25	\$ 1,800.00
0003AD	200	\$ 3.00	\$ 600.00
0003AE	600	\$ 7.50	\$ 4,500.00
0003AF	12,000	\$ 0.52	\$ 6,240.00
0003AG	720	\$ 1.00	\$ 720.00
0003AH	1080	\$ 1.00	\$ 1,080.00
0003AJ	140	\$ 1.00	\$ 140.00
0003AK	150	\$ 7.50	\$ 1,125.00
0003AL	12	\$ 55.00	\$ 660.00
0003AM	12	\$ 111.00	\$ 1,332.00
0003AN	300	\$ 27.50	\$ 8,250.00
0003AP	140	\$ 27.50	\$ 3,850.00
0003AQ	168	\$ 27.50	\$ 4,620.00
0004			
0004AA	192,000	\$ 0.35	\$ 67,200.00
0004AB	2600	\$ 3.00	\$ 7,800.00
0004AC	800	\$ 2.25	\$ 1,800.00
0004AD	200	\$ 3.00	\$ 600.00
0004AE	600	\$ 7.50	\$ 4,500.00
0004AF	12,000	\$ 0.52	\$ 6,240.00
0004AG	720	\$ 1.00	\$ 720.00
0004AH	1080	\$ 1.00	\$ 1,080.00
0004AJ	140	\$ 1.00	\$ 140.00
0004AK	150	\$ 7.50	\$ 1,125.00
0004AL	12	\$ 55.00	\$ 660.00
0004AM	12	\$ 110.00	\$ 1,320.00
0004AN	300	\$ 27.50	\$ 8,250.00
0004AP	140	\$ 27.50	\$ 3,850.00
0004AQ	168	\$ 27.50	\$ 4,620.00
0005			
0005	1	\$ -	\$ -
0006			
0006	1	\$ -	\$ -
TOTAL OPTIONAL ITEMS			\$ 329,727.00
TOTAL BASE & OPTIONAL			\$ 439,632.00

OFFERS			
NO. 4			
A. Company:		Iron Mountain Records Management	
Address:		19826 Russell Rd S	
City, State:		Kent, WA 98032	
Phone & Fax:		(253) 872-4766	
B. Bid Security			
Type/Amt. /BUS Size: Large Business			
C. Amendments Acknowledged: 1		Yes	
D. ITEM NO.	7C. EST QTY	E. UNIT PRICE	F. AMOUNT
BASE ITEMS			
0001			
0001AA	192,000	\$ 0.137	\$ 26,304.00
0001AB	2600	\$ 3.900	\$ 10,140.00
0001AC	800	\$ 1.220	\$ 976.00
0001AD	200	\$ 4.400	\$ 880.00
0001AE	600	\$ 3.120	\$ 1,872.00
0001AF	12,000	\$ 0.230	\$ 2,760.00
0001AG	720	\$ 0.330	\$ 237.60
0001AH	1080	\$ 0.330	\$ 356.40
0001AJ	140	\$ 5.000	\$ 700.00
0001AK	150	\$ 5.000	\$ 750.00
0001AL	12	\$ 40.500	\$ 486.00
0001AM	12	\$ 81.000	\$ 972.00
0001AN	300	\$ 10.000	\$ 3,000.00
0001AP	140	\$ 10.000	\$ 1,400.00
0001AQ	168	\$ 22.000	\$ 3,696.00
TOTAL BASE ITEMS			\$ 54,530.00
OPTIONAL ITEMS			
0002			
0002AA	192,000	\$ 0.141	\$ 27,072.00
0002AB	2600	\$ 4.000	\$ 10,400.00
0002AC	800	\$ 1.260	\$ 1,008.00
0002AD	200	\$ 4.530	\$ 906.00
0002AE	600	\$ 3.210	\$ 1,926.00
0002AF	12,000	\$ 0.240	\$ 2,880.00
0002AG	720	\$ 0.340	\$ 244.80
0002AH	1080	\$ 0.340	\$ 367.20
0002AJ	140	\$ 5.150	\$ 721.00
0002AK	150	\$ 5.150	\$ 772.50
0002AL	12	\$ 41.720	\$ 500.64
0002AM	12	\$ 83.430	\$ 1,001.16
0002AN	300	\$ 10.300	\$ 3,090.00
0002AP	140	\$ 10.300	\$ 1,442.00
0002AQ	168	\$ 22.660	\$ 3,806.88
0003			
0003AA	192,000	\$ 0.145	\$ 27,840.00
0003AB	2600	\$ 4.140	\$ 10,764.00
0003AC	800	\$ 1.290	\$ 1,032.00
0003AD	200	\$ 4.670	\$ 934.00
0003AE	600	\$ 3.310	\$ 1,986.00
0003AF	12,000	\$ 0.240	\$ 2,880.00
0003AG	720	\$ 0.350	\$ 252.00
0003AH	1080	\$ 0.350	\$ 378.00
0003AJ	140	\$ 5.300	\$ 742.00
0003AK	150	\$ 5.300	\$ 795.00
0003AL	12	\$ 42.970	\$ 515.64
0003AM	12	\$ 85.930	\$ 1,031.16
0003AN	300	\$ 10.610	\$ 3,183.00
0003AP	140	\$ 10.610	\$ 1,485.40
0003AQ	168	\$ 23.340	\$ 3,921.12
0004			
0004AA	192,000	\$ 0.150	\$ 28,800.00
0004AB	2600	\$ 4.260	\$ 11,076.00
0004AC	800	\$ 1.330	\$ 1,064.00
0004AD	200	\$ 4.810	\$ 962.00
0004AE	600	\$ 3.410	\$ 2,046.00
0004AF	12,000	\$ 0.250	\$ 3,000.00
0004AG	720	\$ 0.360	\$ 259.20
0004AH	1080	\$ 0.360	\$ 388.80
0004AJ	140	\$ 5.460	\$ 764.40
0004AK	150	\$ 5.460	\$ 819.00
0004AL	12	\$ 44.260	\$ 531.12
0004AM	12	\$ 88.510	\$ 1,062.12
0004AN	300	\$ 10.930	\$ 3,279.00
0004AP	140	\$ 10.930	\$ 1,530.20
0004AQ	168	\$ 24.040	\$ 4,038.72
0005			
0005	1	\$ -	\$ -
0006			
0006	1	\$ -	\$ -
TOTAL OPTIONAL ITEMS			\$ 173,498.06
TOTAL BASE & OPTIONAL			\$ 228,028.06